

# FIRST POINT MECHANICAL

is proud of our employees and  
wants to introduce you to our team!

## Don Kenah sales engineer



**What aspect of your role do you enjoy most?**

I really enjoy the new customer acquisition process. From finding someone who has never worked with us in the past, finding an area they want to improve, putting together and presenting a solution and finally winning and keeping their business.

**What did you want to be growing up?**

Rodeo clown.

**People would be surprised if they knew...**

I'm actually a pretty organized person - if you walk by my office and looked at my desk, you would probably think otherwise.

**If you could do another job for just one day, what would it be?**

Caddy for Phil Mickelson, Sunday "Father's Day" of the U.S. Open. He is down 5 points and he comes back to win in dramatic fashion to claim his first U.S. Open.

**What is one career lesson you have learned thus far?**

To make your own luck - the harder I work the luckier I seem to get. I have always believed that outworking the competition is the way to get and stay ahead.

**What is on your bucket list?**

Two trips - #1 return to Ireland with just me and my wife. We went several years ago with too many people. #2 trip to Croatia to see where my Mother's side of the family came from. I remember my great grandmother telling me stories of the town she grew up in, would like to see it for myself.

**Three words that best describe you:**

Hard worker. Dedicated. Competitive.

[www.firstpointmechanical.com](http://www.firstpointmechanical.com)

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